Danish company profiles in Danish-Iranian Business forum on the occasion of the visit of the Danish Minister for Foreign Affairs Kristian Jensen °'th January ۲۰۱٦, Venue: Azadi Hotel

Sector	Enterprise no.
Consumer products	1
Energy / Maritime / Cleantech	۲ – ۳۱
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Consumer products (enterprise no.:)

). Christina Design London

Does not contribute to the brochure

Energy / maritime / cleantech (enterprise no.: ^v - ^{vv})

Y. Aarsleff Pipe Technologies

Lokesvej ۱۰

۸۲۳۰ Aabyhøj, Denmark

info@aarsleff.com

State-of-the-art trenchless pipe renewal

Aarsleff Pipe Technologies is the market leader for No-Dig pipeline renewal – the most reliable and cost-effective method available for the renewal of complex pipe systems. Thanks to the No-Dig method and Aarsleff's own technology, a robust lining can be securely fitted inside a damaged pipe system to render it completely as new without the need to excavate or replace any of the existing infrastructure.

We carry out complex renewal projects in Europe and globally and are able to renew all types of pipe systems, even under very extreme conditions. Aarsleff Pipe Technologies is a division of Per Aarsleff A/S, a Danish infrastructure contracting group with more than $\vdots \cdots$ employees worldwide, over \in billion revenue and activities including piling, construction and infrastructure work.

^r. Burmeister & Wain Scandinavian Contractor

Lundtoftegårdsvej ۹۳ A

۲۸۰۰ Kongens Lyngby, Denmark

39 20 7. ..

www.bwe.dk

Global turnkey contractor and operator of power plants

Burmeister & Wain Scandinavian Contractor A/S (BWSC) is a world-leading turnkey contractor and operator for medium and large diesel engine-based and gas-based power systems. Further, BWSC is experienced in biomass technologies and our expertise ranges from all aspects of plant design to -rehabilitation, operation, maintenance, service and financing.

BWSC has supplied more than \mathcal{W}° power plants to \circ^{τ} countries and has its origin in the stationary engine division of Burmeister & Wain (B&W), which has built and installed diesel engines since \mathcal{W}° .

BWSC was established in 1960 as a separate specialist company with the aim to develop the known technologies into high-efficient power plants. In 1990, BWSC was acquired by Japanese Mitsui Engineering & Shipbuilding Co. Ltd. (MES).

:. Callenberg Technology Group

Lille Tornbjerg Vej 🔨

٥٢٢٠ Odense SØ, Denmark

ctg.denmark.info@callenberg.com

Company profile:

Callenberg Technology Group is an international provider of fully engineered Insulation, HVAC and Electrical Energy Management solutions for the maritime, offshore and energy markets.

Electrical Energy Management

We design, produce, install, commission and service electrical and energy management solutions for newbuilds and retrofit projects. Our portfolio includes energy management, automation, electrical engineering & contracting and switchgears. We have more than \vee experience in building switchboards.

Insulation

We are the leading provider of low temperature and cryogenic insulation technology for liquefied gas cargos and NGL pipe applications. Within the offshore industry, we are providers of traditional insulation and architectural outfitting.

HVAC

We design and deliver HVAC and refrigeration solutions for the lifecycle of a vessel, rig or platform, supported by a worldwide network of after-sales stations.

°. Danfoss

Danfoss Turkey

Adress: Pakdil Sok.No:º Bir Plaza B Blok Yukaridudullu

Umraniye / İstanbul, Turkey

Phone: +٩. ٢١٦ ٦.. ٥. ٥.

Fax: +9. 117 017 2. 91

E-mail: <u>danfoss@danfoss.com.tr</u>

Web: <u>www.danfoss.com</u>

Danfoss engineers technologies that enable the world of tomorrow to do more with less.

We meet the growing need for infrastructure, food supply, energy efficiency and climate-friendly solutions. Our products and services are used in areas such as refrigeration, air conditioning, heating, motor control and mobile machinery. We are also active in the field of renewable energy as well as district heating infrastructure for cities and urban communities. Our innovative engineering dates back to 1988 and today Danfoss is a world-leader, employing YECCOL employees and serving customers in more than 100 countries. We are still privately held by the founding family.

In Υ , Υ , net sales grew to the record level of DKK Υ , \sharp bn (EUR \sharp , \Im bn) against DKK Υ , \Im bn (EUR \sharp , \Im bn) in Υ , Υ , corresponding to \sharp growth in local currency. The operating profit (EBIT) before other operating income/expenses was a record high of Υ , Υ of sales, amounting to DKK \sharp , \sharp bn (EUR \Im) against DKK Υ , \Re bn (EUR \Im) in Υ .

1. Danish Maritime Authority

Carl Jacobsens Vej 🖺

vov Valby Denmark

www.dma.dk

The Danish Maritime Authority is a government agency under the Ministry of Business and Growth

The field of responsibility is:

The construction, equipment and operation of Danish ships (including safety, terror prevention, navigational regulations, manning, occupational health and environmental protection) as well as port State control of foreign ships calling at Danish ports.

۲ Ship registration.

^r Seafarers' employment, health and conditions of social security.

[£] Shipping policy, maritime law as well as industrial policy, both nationally and internationally.

• Tasks related to aids to navigation at sea and ashore (lighthouses and buoys), including ships and repair workshops.

Navigational information in the form of navigational analyses, warnings, GIS and specialist publications.

^v The national pilot authority.

v. DEIF Wind Power Technology

Frisenborgvej ^{٣٣}

DK-VA·· Skive Denmark

+20 97 12 97 12

info@deifwindpower.com

www.deifwindpower.com

Technological partner and supplier of critical turbine components and complete solutions

DEIF Wind Power Technology is an independent business area of DEIF A/S, established in Denmark in inter and is a global supplier of green, safe and reliable control solutions for decentralized power production, marine/offshore and wind turbines.

DEIF Wind Power Technology builds global partnerships, acts and adapts locally for technology transfer to suppliers who aim to deliver high quality solutions and support to local markets. Our robust turbine components, complete solutions and technology are developed for upgrading old and new turbines in all environmental conditions. With our wind turbine technology, we can master all sizes and types of turbines. We supply solutions such as Retrofit, Refurbish, Wind Park Control, Pitch Control Systems and Turbine Control.

^. DESMI Pumping Technology

Tagholm \

 ${}^{{}_{\boldsymbol{\xi}}}\boldsymbol{\cdots}$ Nørresundby , Denmark

www.desmi.com

DESMI – Proven Technology delivered to the world for more than 14. years

DESMI is a global company specializing in the development and manufacture of pumps and pumping solutions and oil spill response equipment.

We manufacture high-quality and energy-efficient pump solutions for various applications:

Marine: Seawater, ballast, fire-fighting etc. incl. ballast water treatment systems and OptiSaveTM – Energy Saving Systems

Industry: Chemical processing incl. applications like asphalt, chocolate, oil, sugar etc.

Utility: District energy; District heating and cooling.

Within oil spill response we have a full range of state of art equipment for Nearshore, Offshore and Deep water requirements; Booms, Skimmers, Pumps, Floating storage barges, Dispersant Spray Systems and Workboats.

DESMI is a global company with offices in 12 countries around the world. We are +3.0 employees and have delivered proven technology since 1072.

9. DISA Industry

Højager ۸

۲٦٣٠ Taastrup, Denmark

www.disagroup.com

DISA is the leading global provider of innovative foundry technology

DISA develops and manufactures a complete range of metal casting production solutions for the ferrous and non-ferrous foundry industries. A long-standing tradition of innovation, reliability and commitment to providing its customers with competitive business value results in DISA today enjoying the trust and loyalty of leading foundries all over the world.

Broadest Industry Offer

DISA's moulding product portfolio comprises vertical (DISAMATIC®), match plate (DISA MATCH) and horizontal (DISA FLEX) green sand moulding systems. For many customers the company provides complete integrated foundry lines which, in addition to the moulding technology platforms, include complete sand plants, conveyor systems, cooling drums, cleaning solutions, CIM modules and core machine plants.

By participating in the delegation, we would continue to develop the business opportunities in Iran.

V. DSV

Hovedgaden ٦٣٠

۲٦٤٠ Hedehusene, Denmark

www.dk.dsv.com

Your GLOBAL TRANSPORT PARTNER

The Project Division of DSV Air & Sea A/S

As a division within the DSV group the DSV Air & Sea is your perfect global partner.

With more than \cdot , years experiences on the Iranian market we are generous with our wide knowledge in the Project Division and the rich cultural and commercial traditions with Iran.

We are looking forward to the lifting of the sanctions enabling us again to offer all types of shipments to Iran - FULL LOADS - PROJECT CARGO - PROJECT MANAGEMENT - AIR FREIGHT - AIR CHARTERING - SHIPS CHARTERING.

We will also operate part load service between Europe and Iran as well as between Turkey and Iran on a regular basis. Perfect for any company wishing to commence trading with Iran.

All transport services carried out by the Project Division are in compliance with:

ISO ٩٠٠١:٢٠٠٠ /ISO ١٤٠٠١:٢٠٠٤ / OHSAS ١٨٠٠١:٢٠٠٧ Turkey

ISO ٩٠٠١:٢٠٠٠ /ISO ١٤٠٠١:٢٠٠٤ /OHSAS ١٨٠٠١:٢٠٠٨ Denmark

N. Evergas

Kalvebod Brygge ٣٩-٤١

۱۰٦۰ København, Denmark

rif@evergas.net

Evergas is a Danish shipping company established in 1447, wholly owned by Greenship Gas & Jaccar Holdings. We are a world leader in seaborne transportation of petrochemical gas with focus on ethane, ethylene and LPG.

We offer our customers safe, simple, innovative and efficient shipping solutions.

Part of our global strategy is to position the Company for the development of Liquefied Natural Gas, Natural Gas Liquids distribution. Transportation of LNG and LPG is of particular interest for Evergas in Iran.

Evergas seeks to establish contact and create long-term relationships with Iranian partners within petrochemical and utility industries. The partners we seek to do business with will have a long-term perspective on the maritime and energy sector and actively looking for top tier service providers to support their product value chain.

۲. Force Technology

Hjortekaersvej ٩٩

۲۸۰۰ Lyngby, Denmark

www.forcetechnology.com

FORCE Technology – your trusted advisor

Competence – FORCE Technology is among the leading technological consulting and service companies worldwide to the offshore and maritime industries.

Commitment – we make a targeted effort to deliver highly specialised engineering knowledge for the offshore industry as well as the maritime industry where we focus on port studies and realistic simulator-based training.

Efficiency – whether it is a subsea inspection or a human factors analysis, we strive to deliver practical and cost-effective solutions.

Experience – we excel in hydro- and aerodynamics, and our NDT as well as our integrity management services are reliable and effective. The solutions enhance customer competiveness and are based on the customer and industrial insight that we have acquired over more than \vee ° years.

۱۳**. Gram & Juhl**

Soendergaard Allé 15

vo... Vojens, Denmark

+20 8. 2. 21 29

sales@gramjuhl.com

www.gramjuhl.com

Optimize Cost of Energy with $\mathsf{TCM}\ensuremath{\mathbb{R}}$

The Turbine Condition Monitoring (TCM@) solution from Gram & Juhl comes with knowledge and experience from more than $1 \circ \cdots \circ$ wind turbines installed worldwide.

With $\mathsf{TCM} \ensuremath{\mathbb{R}}$, we promise you a reduction in turbine downtime, an increased return on your

investment, and a proactive maintenance plan that will help you to secure your assets and investment well into the future. The end result is optimized cost of energy.

TCM® increases productivity and profitability by:

• Giving you a complete overview of your turbines' condition in all wind farms

- Increasing production by prevention of costly breakdowns
- Reducing repair costs
- Improving cost efficiency of maintenance and services
- Lowering insurance premiums
- Lowering warranty costs
- Documenting turbine life cycle

۱٤. Grundfos

Contact : Henning Sandager

Area Managing Director – Middle East

Mobile: +911 00 0157791

E-mail: <u>hsandager@grundfos.com</u>

GRUNDFOS Gulf Distribution FZE

P.O. Box 1777A

United Arab Emirates

Phone: (+٩٧١) ٤ ٨٨١٥ ١٦٦

Grundfos is a global leader in advanced pump solutions and a trendsetter in water technology.

Annual production of 13 million pumps makes Grundfos one of the world's leading pump manufacturers. Pumps for heating and air-conditioning and pumps for the industry, water supply and waste water are the main products. In addition, Grundfos manufactures standard & submersible motors, drives & controls, sensors, dosing & disinfection systems as well as package systems for applications within buildings, industry, water & waste water utility. Sustainable solutions and setting the highest industry standards in energy efficient pumping solutions is key for Grundfos. Grundfos is represented by more than ^• companies in more than °° countries. Grundfos products are sold by local distributors in Iran, through strong partnerships for many years!

vo. Haldor Topsoe

Mitra Heidarpanah, Technology Sales Manager, Haldor Topsoe A/S

Cell: + 20 77 VO 28 9.

Email: mith@topsoe.dk

Making optimal performance possible

- in Iran and around the globe

Topsoe is a world leader in catalysis and surface science, committed to optimal performance for our customers. Our high-end catalysts, supported by engineering, technical, business and training services, help our customers get the most out of their processes and products, using the least possible energy and resources.

We design, engineer and license a broad range of processes for chemical processing, hydroprocessing and emissions management. Topsoe offer over >••• different catalysts and we design and manufacture catalysts and equipment tailored for specific customer needs.

Topsoe's methanol technology is being used in Iranian plants today. Other services of particular interest in Iran are natural gas to chemicals (ammonia, methanol, gasoline, DME etc.), hydrogen production, wet gas sulfuric acid (WSA), flue gas desulfurization (SNOX[™]), and refinery (hydroprocessing, environmental, sulfur management).

Get in touch!

۲. Hempel

Lundtoftegårdsvej ٩١,

۲۸۰۰ Kgs. Lyngby, Denmark

www.hempel.dk

Hempel is a world-leading coatings supplier for the decorative, protective, marine, container and yacht markets

From wind turbines and bridges to hospitals, ships, power stations and homes, our coatings protect man-made structures from the corrosive forces of nature.

With a focus on R&D, advanced production techniques and professional coating advice, we work around the globe to help keep our customers' investments safe and beautiful for longer. Our working concept is simple: we are curious, creative and self-critical, and always aim to create extra value for our customers.

In short, if you have something to paint, we most likely have a solution for it. All you need to do is ask.

We also believe that the coatings industry can and should contribute to a better environment. So we invest in advanced waterborne products and innovative ideas to help customers cut fuel consumption, reduce emissions and hit their environmental targets.

۱۷. J.Lauritzen

۱۰ Tuborg Havnevej

۲۹۰۰ Hellerup, Denmark

+20 8897 1...

info@j-l.com

www.j-lauritzen.com

J. Lauritzen - making waves for more than a century

J. Lauritzen has served the maritime trade worldwide for more than *vr*, years and has been engaged in a range of different segments of the shipping industry. Today, our business portfolie consists of Lauritzen Bulkers; global operator of handysize and supramax dry bulk carriers, and Lauritzen Kosan; leaders in the maritime transportation of liquified gases, incluing petrochemical gases.

We consider ourselves a value-driven organisation with Accountability, Respect, Competence, Enthusiasm, Entrepreneurship and Team Spirit representing the essence of who and what we are. Our attitude, decisions and actions always reflect our values.

We believe that part of a quality service is to conduct business in a responsible manner creating benefits broadly while being open, fair and honest in all our activities.

۱۸. Kamstrup

P.O. Box overla, Dubai

T: +9V1 2 20T VTTV

F: +911 2 208 182.

dubai@kamstrup.com

www.kamstrup.com

Smart Metering Solutions for Energy, Electricity and Water

Kamstrup is a world-leading supplier of energy and water metering solutions. Our solutions support utilities and are also applied in properties with individual metering. For \vee years, we have delivered reliable, cost-effective ways to measure and manage energy and water consumption worldwide.

By anticipating our customers' challenges, we enable them to run a better business and inspire smarter, more responsible solutions for the communities they serve.

Our solutions include consumption meters, smart metering systems, hosting and services, analytics and smart grid applications. All products are produced with the highest certifications for environmental safety and quality in our automated production facilities in Denmark.

۱۹**. Maersk Oil**

Esplanaden ••

۱۰۹۸ Copenhagen, Denmark

Tel: +٤٥٣٣٦٣٣٣٦٣

www.maersk.com

Taking the lead in a world of change

The Maersk Group is a global conglomerate consisting of a number of companies operating in two main industries, shipping and oil/gas.

Maersk Line is the world's largest container shipping company, covering all major trade lanes and providing regional services through its subsidiaries. Maersk Oil is an independent upstream exploration and production company. APM Terminals is a large global operator with a port, terminal and inland services network. Maersk Drilling operates one of the world's youngest, most advanced fleets, specialised in harsh and deep-water environments. APM Shipping Services include the logistics company Damco, the towage company Svitzer, the offshore service company Maersk Supply Service as well as Maersk Tankers, one of the world's largest product tanker companies.

v. Martin Bencher

Skøjtevej ۱۹B

۲۷۷۰ Kastrup, Denmark

www.martin-bencher.com

MARTIN BENCHER GROUP – The expert in handling your heavy and oversized cargo worldwide

Martin Bencher Group is a Scandinavian based shipping and freight forwarding company. We transport all kinds of cargo - and specialize in the handling of projects and oversized/heavy cargo from many different industries. From paper mills, power plants, and oil and gas projects to wind turbines and luxury yachts, Martin Bencher Group can handle the transportation.

With headoffice in Aarhus, Denmark, the Group has its own network of twentythree local offices in eighteen countries around the world and a strong network of trusted partners in most other strategically important locations. Our +11. employees are ready to create competitive solutions tailored to your needs.

۲۱. Mita Teknik

Håndværkervej)

۸۸٤۰ Rødkærsbro, Denmark

Tel: +٤٥ ٨٦٦٥ ٨٦٠٠

mail@mita-teknik.com

www.mita-teknik.com

We Make Wind Competitive

Experience the value of full-service control system integration with Mita-Teknik.

- Control Systems
- Pitch Systems
- Retrofit
- Condition Monitoring
- SCADA
- Optimization
- Customer Partnering

All designed to provide our customers with high yield cost-optimized wind turbine operation and maintenance.

Mita-Teknik has been in the business of control automation since 1979 and in the Wind industry since the very beginning in the early 1944 's. Our track record is continuously proven, as more than 2744 wind turbines equipped with our state-of-the-art systems, daily deliver optimal performance and unsurpassed reliability. Our products blend seamlessly into any setup and our transparent platform gives you the power to modify every aspect of their functionality.

۲۲**. Phoenix**

Industrivej Vest V

יזיי Vejen, Denmark

+ 20 77 97 72 ..

info@phoenixint.dk

www.phoenixint.dk

PHOENIX INTERNATIONAL A/S – Engineered Materials for a Modern World

PHOENIX INTERNATIONAL A/S is the Danish-based mother company, for the PHOENIX Group. The company's origins date back to the road-building industry, and was established in 1907.

Over the years PHOENIX INTERNATIONAL A/S have accumulated extensive experience within the road and construction business, and since the late <code>\fvvs</code> also specializing in the engineering, and production, of high quality corrosion protection materials for both off and onshore oil, gas and water pipelines. PHOENIX INTERNATIONAL A/S is a leading supplier of high end corrosion coating solutions.

The Phoenix Group is a group of companies with subsidiaries all over the world, enabling us to provide our international customers with the best possible service, and being close to our strategic markets.

۲۳. Praesidio

Odd Fellow Palace, North Wing.

Bredgade ۲۸

יזי Copenhagen K, Denmark

info@praesidiogroup.com

Tel: +20 8100 2080

Praesidio delivers secure business solutions to organizations, governments and the private sector.

Praesidio solve mission-critical Risk & Security problems on a global basis with local knowledge.

We have a proven track record in advising executive teams within Corporations, The Financial Industry, International Law Firms, Governments, Foundations and NGO's - and enable them to protect their company's reputation, product, facilities or employees.

We are specialized - and provides secure business solutions within: Risk assessment & Mitigation, Brand protection, Investigative auditing, business optimization and benchmarking, Backgrounds screening and staff vetting, Corporate security training and awareness & Crisis management.

۲٤**. Ramboll**

Hannemanns Allé °

۲۳۰۰ København S, Denmark

www.ramboll.dk

Ramboll is a leading engineering, design and consultancy company founded in Denmark in 1960. The company employs 1900 globally and has especially strong representation in the Nordics, UK, North America, Continental Europe, Middle East and Asia-Pacific.

With more than $r \cdot \cdot$ offices in $r \circ$ countries, Ramboll combines local experience with a global knowledgebase constantly striving to achieve inspiring and exacting solutions that make a genuine difference to our clients, the end-users, and society at large. Ramboll works across the markets: Buildings, Transport, Planning & Urban Design, Water, Environment & Health, Energy, Oil & Gas and Management Consulting. www.ramboll.com

Yo. State of Green

Vesterbrogade \E

יזי Copenhagen, Denmark

+20 77 1. .1 79

info@stateofgreen.com

www.stateofgreen.com

Join the Future. Think Denmark

State of Green gathers all leading players in the fields of energy, water, climate and environment and fosters relations with international stakeholders interested in learning from the Danish experience. With approximately oo. Danish companies and organisations represented on stateofgreen.com, and

with more than 17... solutions, you can explore and connect with a vast network of Danish players operating across the renewable landscape. State of Green provides tailored business visits with leading Danish companies and organisations. State of Green is a public-private partnership founded by the Danish Government, the Confederation of Danish Industry, the Danish Energy Association, the Danish Agriculture & Food Council and the Danish Wind Industry Association. H.R.H. Crown Prince Frederik of Denmark is patron of State of Green.

۲٦. Ultrabulk Shipping

Smakkedalen ٦

۲۸۲۰ Gentofte, Denmark

www.Ultrabulk.com

Tel.: +٤٥ ٣٩٩٧.٤١.

E-mail: <u>management@ultrabulk.com</u>

Ultrabulk is a dry bulk cargo industrial operator serving the handysize, supramax and panamax market segments.

The diversified fleet offered, totals more than \... vessels serving our customers' needs for quality transport solutions. Serviced by a professional and dedicated staff, from ^ global offices. In the Ultrabulk business concept customers are considered to be partners, with whom long term partnerships based on integrity, excellence and passion are built to the mutual benefit of all concerned.

Ultrabulk is a part of the Ultramar Group of companies.

Ultramar Group of Santiago, Chile

The group controls a diversified fleet of more than $\forall \cdots$ owned and chartered vessels, traded regionally and globally. It includes tankers for the carriage of crude oil, refined products and chemicals, dry cargo bulk carriers, multi-purpose, container vessels, as well as LPG carriers.

The company also offers quality landside services in the Americas including tugboat services, port operations, shipping agencies, inland cargo logistics and container terminals.

The Ultranav business platform is based on foreseeing and meeting clients needs.

"We strive to be your preferred partner"

"A partner you can trust"

YV. Vestas Wind System

Hedegaardsvej ^^

۲۳۰۰ København S, Denmark

www.vestas.com

Vestas Wind Systems. Wind. It means the world to Vestas is the only global energy company dedicated exclusively to wind energy. Wind is our business and our passion. Founded in 1494 as a blacksmith shop in western Denmark, we started producing wind turbines in 1999, and have since gained a marketleading position with more than 19 GW of installed wind power and more than \$9 GW under service globally. Today, everyone at Vestas works to ensure that we deliver best in-class wind energy solutions and set the pace in our industry to the benefit of our customers and our planet. If we continue to do this every day we will be the undisputed global wind leader.

With the visit to Iran we want to share the Vestas and Danish wind energy case to Iranian stakeholders and preparing the ground for partnerships with key stakeholders.

۲۸**. Welltec**

Gydevang ۲۰

۳٤۰۰ Allerød, Denmark

www.welltec.com

Phone: + 20 2112 2012

Email: ReceptionDK@welltec.com

Welltec® – The Power of Innovation

That offers you visionary technology to maintain production

Welltec develops and delivers technology and solutions intended to transform the oil and gas industry. Our game-changing solutions are dedicated to optimizing the management and development of clients' assets, both in the form of well completion technology and intervention services required to ensure performance and integrity. We operate in all types of onshore and offshore well environments, including the most extreme and hostile, such as deepwater, subsea, extended reach, heavy oil and unconventional gas and oil wells. Our lightweight solutions are based on a vision to improve safety while reducing environmental risks, fuel consumption and carbon footprints.

Today more than $\wedge \cdot \cdot$ employees work at Welltec and the growth continuous as the solutions spread.

۲۹**. Nilfisk**

www.nilfisk.com

mail@nilfisk.com

Head office in Denmark: + ٤٥ ٤٣ ٢٣ ٨١ ..

Regional office in Dubai: +٩٧١ ٤٤٥ ٤٢٨٨.

We are one of the world's leading suppliers of professional cleaning equipment

With global company headquarters in Denmark, we have developed professional cleaning equipment for over \cdots years. Our products are produced in Europe, Americas and China, and used worldwide. Nilfisk has an extensive network of sales entities in \mathfrak{to} countries and is represented in more than \cdots countries around the world.

Our products cover almost any needs of the professional cleaning customer. Main product lines are floor care equipment such as professional scrubberdryers and sweepers, vacuum cleaners, high pressure washers, and outdoor utility machines. Our products are recognized for their high quality and reliability.

We see sustainability as a part of our sound business practice. We develop cleaning solutions that provide you with cleaning efficiency while using less energy, less water and less detergent. When we reduce consumption of resources, it will benefit both you and the environment.

As your professional business partner, we must constantly innovate our business in order to strengthen yours. This is a promise Nilfisk makes to you as your trusted partner.

Find more information on www.nilfisk.com.

Maritime / Cleantech and Food (enterprise no.: "7)

^γ•.BIC Group

BIC Group

Birk Centerpark 2.

۷٤۰۰ Herning, Denmark

+20 1. 11 21 .0

mail@BIC-electric.com

www.BIC-group.dk

www.BIC-electric.com

Competences and international experience with commissioning and maintenance of cutting edge technology

BIC Group is an international provider of high quality electrical and mechanical services in industrial automation, industries & buildings, oil & gas and wind power. With BIC Group as subcontractor, customers can smoothly scale capacity up or down to adapt to the market demand or to handle bigger projects more confidently.

We are skilled, dedicated, qualified and hard-working engineers and technicians who have extensive experience working in foreign countries. We comply with all local labor market and health and safety regulations.

With us, businesses improve competitiveness by gaining a degree of flexibility and an added competence value, without the hassle of paperwork, transportation, visas etc.

We are an international organization working across borders because we were born to do so.

۳۱. Emirates Global Trading

Sortedam Dossering [£]°A

۲۲۰۰ København N, Denmark

www.emiratesglobaltrading.com

Emirates Global Trading

Your No.) trading partner in Iran

Emirates Global Trading's mission is to provide a clear business development designed to establish both direct and indirect sales channels from The Western World to Iran and The Middle East.

The purpose of Emirates Global Trading is to identify and target the key buyers that need your products and local partners who can assist you to sell your technology.

We have an extensive, precise and up to date database on all key-buyers and local partners throughout Iran and The Middle East.

Emirates Global Trading will ensure that you will receive a constant stream of qualified contacts from the right key buyers and local partners.

Finance (enterprise no.: "" - ")

۲۲. Danske Bank

www.danskebank.dk

۳۳**. EKF**

Lautrupsgade \)

vvv København Ø, Denmark

www.ekf.dk

Finance your purchase from Denmark and benefit from stable, long-term financing at competitive rates

EKF can help if you are looking to

- buy Danish goods and services
- secure credit from a Danish bank or an international bank
- benefit from a stable and diversified financing solution

We help you put together the right combination of financing solutions. If you need long-term financing to buy goods or services from a Danish company, we can help you arrange financing through a bank.

EKF is Denmark's Export Credit Agency. We participate in both small and large transactions. You will be offered a competitive financing deal once you are

covered by our AAA-guarantee to back your credit from a Danish or international bank.

۳٤**. IFU**

Fredericiagade ۲۷

۱۳۱۰ Copenhagen K, Denmark

FU – investment partner providing risk capital and emerging market expertise

IFU is an independent government-owned development finance institution providing risk capital to companies setting up business in developing countries. IFU's purpose is to create economic growth and development in the investment countries and enhance the opportunities of Danish trade and industry in emerging markets.

IFU provides share capital and loans on commercial terms for projects with a Danish investor or Danish commercial interest. IFU has expertise gained from investing in close to 1.7.. companies operating in 1... countries.

IFU is fund manager of four other funds, including the Danish Climate Investment Fund, established to promote climate investments in developing countries.

IFU has its head office in Copenhagen and $\cdot \cdot$ regional offices in Asia, Africa, Latin America and Eastern Europe.

Food / agriculture (enterprise no.: "٦-٤)

۳۰. Alectia A/S

Teknikerbyen 🔨

۲۸۳۰ Virum , Denmark

Info@alectia.com

ALECTIA is a leading Danish consulting company specialising in building, process technology, occupational health and safety, water, energy and the environment.

ALECTIAS's cross-disciplinary approach to the projects we work on combined with our extensive knowledge of trade-specific, business-related, environment and social factors make us unique among consultants. Taking our vision – Masterminding Sustainable Progress – as our starting point, we strive to develop innovative and sustainable solutions which create long-lasting value for both clients and society.

Our clients include production companies, breweries, dairies, slaughterhouses and pharmaceutical companies as well as educational institutions, utility companies, investors and private building owners.

۳٦**. Arla Foods amba**

Dubai Silicon Oasis

Visitors: Le Solarium Building, Office 11.1

Dubai, United Arab Emirates

Phone +971 0. 17 15 189

rasmus.malmbak.kjeldsen@arlafoods.com

www.arla.com

Arla Foods a European farmer owned dairy company with a global foot print

Arla is owned by more than *\Y,Y..* farmers in *Y* countries who produce most of our milk. They are passionate about producing high quality milk in a responsible way. With more than *Y.,...* global employees at the heart of our business we establish our position as one of the largest dairy companies in the world. Our brands Arla®, Puck®, Castello® and Lurpak® make us a vital, natural part of modern life globally. Our ambitions is to create the future of dairy. Arla is committed to bring safe, sustainable, nutritious and high quality dairy products to the world, naturally. We want to grow and we care about how we do it. We build long-term relationships with our partners.

۳۷. Carletti

Grenaavej ۲٤۱

۸۵٤۱ Skoedstrup, Denmark

Direct: + ٤٥ ٨٧٤٩ . ٢١٤

Mobile: + 20 Y1Y1 9YY0

E-mail: <u>hbn@carletti.dk</u>

www.carletti.com

Carletti – a world of chocolate and candy since 1914

Carletti can trace its origins back to 1914, when two brothers, Henry Peder Jacobsen and Niels Carl Jacobsen, established the wholesale company Brdr. Jacobsen in the heart of Aarhus, Denmark. Carletti means "little Carl" in Italian.

Carletti has two production facilities, one in Denmark and one in Poland - certified to international standards (BRC and IFS) to ensure the highest level of food safety and they produce:

Chocolate gift boxes, other chocolates, Drageé, Winegum, Licorice and Toffees

At Carletti our values are as follows:

) Customer-orientation: a) No customers, no Carletti. b) Dynamic and close partnership

^r) Responsibility: Towards our customers, shareholders, the environment and ourselves

Our aim with participating in this business delegation is to find a partner in Iran who can market and distribute our products to the Iranian people.

۳۸. DLF Seeds A/S

Ny Østergade ٩

\$... Roskilde, Denmark

www.dlf.dk

DLF: Grass for farming, for sport, and for family life

DLF is a global seed company dealing in forage and amenity seeds, and other crops. We're the global market leader providing grass and clover seeds to more than $\wedge \cdot$ countries. With a $\circ \cdot ?$ market share in Europe and $\circ ?$ worldwide, there's a good chance the animals that provide your milk, meat, and wool gathered the nutrition they need from our grass. If you enjoy sport, you may well have seen your favorite team score on a pitch turfed with our grass. And if you like relaxing on your own garden lawn, that too may well have begun life as a sack of our seeds.

Science develops better seeds

Roughly \...? of our A... employees are involved in research. We run plantbreeding programmes across the world to produce varieties that flourish in harsh climates, on challenging soils, and for the most demanding and critical audiences on the planet.

۳۹. FOSS Analytical

Foss Allé ۱

۳٤۰۰ Hillerød, Denmark

www.foss.dk

FOSS- Dedicated analytical solutions

FOSS develops rapid, reliable and dedicated analytical solutions for routine testing to allow for fast decisions on how to maximise value of production of agricultural food products.

FOSS is the leading supplier of innovative analytical solutions with:

-	Sales and service companies in ۲۸ countries	
-	More than ${}^{\nu \circ}$ dedicated distributors around the world	
-	More than vr. dedicated employees worldwide	
-	A turnover of <r 12<="" <.="" eur="" in="" million="" th=""></r>	
-	<pre>% per cent of FOSS' business is generated outside Denmark</pre>	
-	More than \ patients	
-	More than \checkmark world first introductions	
٤٠. Orana		
Dyplych y ci Y f T		

Rynkebyvej ۲٤٣

۲۰۰ Rynkeby, Denmark

+20 7877 8040

orana@orana.dk

www.orana.dk

ORANA - The Natural Choice

With more than $\land \diamond$ years of know-how and experience Orana develops and produces tailor made Juice Concentrates and Fruit Preparations to several markets within the Dairy, Beverage and Bakery industries. Orana is involved in fresh fruit processing, and is a producer of Natural Extracts and high quality fruit based Food Service Products. Orana has head office in Denmark and subsidiaries in India, Egypt and Vietnam, as well as sales offices in Malaysia, Kenya and Hong Kong.

Orana's products in the Food Service sector are marketed under the brand name Østerberg, which produces Fruit Crushes, Syrups, Fillings, Jams and Toppings that are supplied to numerous cafés, bakeries, hotels and supermarkets in a growing number of countries in Europe, Asia, Africa and the Middle East.

During this delegation, Orana hopes to engage in collaboration with new exciting partners.

٤١. Palsgaard

Palsgaardsvej \.

v۱۳۰ Juelsminde, Denmark

www.palsgaard.com

Emulsifiers & know-how put to work

With nearly \cdots years of experience and active in over \cdots countries today, the name of Palsgaard is synonymous with the specialized manufacture and supply of emulsifiers and stabilizers to the global confectionery, dairy, ice cream, bakery, mayonnaise, magarine, meat and related food industries.

We have a thorough, international knowledge of the food sector as well as deep development and testing experience. And we're keen to share it with our customers.

Palsgaard was founded on a strong philosophy of loyalty, commitment and responsibility, and this philosophy is kept alive in the heart and actions of every employee today. We consider ourselves to be genuinely "heart working people". What we do comes from the heart with dedication as our way of working and thinking.

It is our ambition to reacb out to Iran's many food manufacturers in order to create good and longlasting business and human relations and to share our knowledge to mutual benefit.

Food / agriculture and health (enterprise no.: ٤٢)

٤٢. Chr.Hansen

Bøge Alle 🕚

۲۹۷۰ Hørsholm, Denmark

www.chr-hansen.com

A world of natural ingredients

Looking for ingredients to help shape the taste, nutritional value, health benefits and shelf life of your consumer food products?

Or for the best scientifically documented probiotic strains, so that your dietary supplements will be a success in the market?

Chr. Hansen is represented worldwide and remains a trusted supplier to the dairy, meat and wine industries, and a leading global supplier of scientifically documented probiotic strains to health-care companies.

Founded on science more than VEV years ago, Chr. Hansen has extensive expertise in the field of enzymes, bacteria and probiotics and reach to deliver value, every time.

We assist food producers in optimizing production processes, increasing yields and improving quality. And we are dedicated to delivering the best scientifically documented probiotic strains, so that healthcare products will be a success in the market and attract a loyal customer base among consumers.

Health (enterprise no.: $\sharp \tau - \circ \xi$)

٤٣**. Ambu A/S**

Baltopbakken vr

۲۷۰۰ Ballerup, Denmark

ambu@ambu.dk

Ambu - Ideas that work for life

Headquartered near Copenhagen in Denmark since Yarv, breakthrough ideas have fueled our work on bringing efficient healthcare solutions to life. This is what we create within our fields of excellence – Anaesthesia, Patient Monitoring & Diagnostics, and Emergency Care. Millions of patients and healthcare professionals worldwide depend on the functionality and performance of our products. We are dedicated to improve patient safety and determined to advance single-use devices.

Ambu prouducts includes the Ambu Bag[™] resuscitator, ECG electrodes, laryngeal masks, needle and surface electrodes for Neurophysiology, manikins, and our single use fiberscopes. Our products are sold worldwide and in Iran we have been active for many years and sold our products through local partners and we wish to expand our activities further.

٤٤. Consia Consultants

Ladegårdsvej ^, \

۲۷۷۰ Kastrup, Denmark

www.consia.dk

Consia Consultants – International Experts in Road Safety

Consia is a Danish consulting company that undertakes international consulting projects. Consia has completed more than ۲۰۰ technical assignments in over °° countries in Asia, Europe, Latin America, and Africa. Our core area of expertise is Road Safety and Consia is proud to have assisted the Korlantas (Traffic Police) in developing and implementing one of the world's most advanced Accident Information Systems, which includes a tablet-based data recording of traffic accidents. We apply IT as a driver of change in our work approach and our Accident Information System (AIS) is implemented in several countries, including Indonesia. AIS helps Police Officials collect accurate and reliable accident data that provides the basis for analytical reporting output, identification of black spots and accident clusters.

٤°. DMK Kolding

Jernbanegade ۲۷

Weighter Kolding, Denmark

www.dmkkolding.dk

DMK Kolding are new manufactures in Iran and looking for distributers.

DMK Kolding A/S produce and distributes disposable consumables to healthcare institutes, hospitals and laboratories. Our ambitions is to deliver high quality products at competitive prices.

We are starting a new factory in Iran that will also manufacture disposable consumables to hospital and laboratory, we expect the factory to be finished in spring 1.11. The highest priority for our company is that we are able to deliver high quality products after Danish standard every time.

We are looking for distributers and we hope this visit to Iran will help us expand our network with some good connections.

٤٦. Europe Medical Solutions GIT-Ltd.

Holmetoften °r

۸۲۷۰ Højbjerg, Denmark

Europe Medical Solution Based in Denmark owns and cooperates with several other leading companies in Europe. Our holding company (GIT- GROUP Ltd.) has started its activity, in various executions of products and projects.

Europe Medical Solution is known as an excellent company that can help companies all around the world with any given complication. Our main purpose is to provide the needed products and make sure that the procedures done in fastest and easiest way, for a low cost but maximum efficiency and quality. Our highly-experienced registry team will help and navigate each company individually, to fulfill our customers needs and demands in a best possible way.

Europe Medical Solution is known as an outstanding company when it comes to both the Medical field and the Pharmaceutical sector (medicines and different other pharmaceutical products).

Europe Medical Solution has its central base and seeks to provide our customers with the best possible solution by constantly analyzing the healthcare markets overseas, searching for the best and highest quality products. The company is Denmark's leading medical trade supplier to Europe.

CHOOSE EUROPE MEDICAL SOLUTION - EFFICIENCY, QUALITY, SAFETY!

٤٧**. Falck**

Polititorvet \

۱۷۸۰ Købehavn V, Denmark

Tel.: +٤° ٧, ٣٣ ٣٣ ١١

contact@falck.com

www.falck.com

Falck – a Global Provider of Safety and Rescue Services

Falck was founded in 1907 and is headquartered in Copenhagen. The main activities are to provide services aimed at preventing accidents and diseases, handling emergency situations and alleviating the after-effects. The Falck Group runs operations in $\frac{1}{2}$ countries on six continents with approx. $\frac{1}{2}$ countries of approx. USD $\frac{1}{2}$ billion in $\frac{1}{2}$.

Falck's core business areas include:

• Emergency – international provider of ambulance services, medical services and fire and rescue services (brigades, training and high level fire hazard management consultancy)

• Assistance – Nordic provider of subscription based assistance services (roadside assistance and home emergency services) and global provider of assistance services to travellers (Falck Global Assistance)

Healthcare – Nordic provider of healthcare services

• Safety Services – leading global provider of safety training to the oil- & gas industry and the maritime sector

٤٨. GN Otometrics

Hoerskaetten ٩

۲٦٣٠ Taastrup, Denmark

+20 20 70 00 00

info-dk@gnotometrics.com

www.otometrics.com

Otometrics: Helping Hearing and Balance Care Professionals in Iran Help Others At Otometrics, we deliver the tools, knowledge and support hearing and balance care professionals need to succeed in helping others. As experts in hearing and balance screening and diagnostic solutions, we transform industryleading knowledge into insight and actions to create value for our customers. We work with customers to deliver total solutions that they trust and rely on. Hearing and balance care professionals who invest in an Otometrics solution can count on us to be there – with updates, training and after-sales support. As market leaders, we ensure that we develop solutions that meet your challenges – today and tomorrow.

We look forward to introducing our solutions portfolio to hearing and balance care professionals at the Danish Official Visit to Iran 101 event.

٤٩. Healthcare Denmark

Forskerparken **\.H**

o۲۳۰ Odense M, Denmark

Phone: + ٤ο ٢٣ Λε .. οι

E-mail: info@healthcaredenmark.dk

Healthcare DENMARK – Innovating better life

Healthcare DENMARK is a public-private partnership with a national, political mandate to promote Danish healthcare solutions and competencies abroad. The partnership is a framework for linking international partners with efficient Danish solutions. Healthcare DENMARK participates in delegations, conferences and exhibitions both nationally and internationally to support and strengthen Danish interests.

Please find more information about Healthcare DENMARK on <u>www.healthcaredenmark.dk</u>

••. LEO Pharma Health

Industriparken ••

۲۷۵۰ Ballerup, Danmark

CVR No. olvogoli

Tel + 20 2292 0111

Fax +٤٥ ٧٢٢٦ ٣٣٢١

Founded more than \dots years ago, LEO Pharma is an independent, researchbased specialty pharmaceutical company committed to the discovery and development of novel drugs for patients within the areas of dermatology and thrombosis.

Global leader in dermatology care

• Within dermatology, LEO Pharma delivers treatment options for psoriasis, actinic keratosis, eczema and skin infections. LEO Pharma also delivers treatment options for thrombosis (blood clots).

• We design both products and services with the purpose of making a difference and having an impact in people everyday lives

• LEO Pharma has a dedicated workforce of around the employees in to countries. Approx. 1970 employees are based in Denmark.

• LEO Pharma is committed to offer their solutions to Iranian patients and help them achieve healthy skin.

• LEO Pharma is prepared to locally produce its solutions in Iran and share its manufacture expertise.

• We improve the quality of life of people through competitive products and services. To truly understand our customers, we engage in partnerships and dialogue.

• We all have a responsibility to innovate and challenge the status quo. We share and implement our ideas and learn from our failures.

• We care about people and take pride in what we do. We strive to support and inspire others in our efforts to make a difference for the patients around the world.

٥١**. LINDBERG**

Bjarkesvej ^r·

۸۲۳۰ Aabyhoj

Denmark

+ 20 AV 22 2. ..

sales-asia@lindberg.com

www.lindberg.com

Minimalist design creating next-generation products LINDBERG in Denmark is a world-renowned trendsetter in the design and manufacture of fashionconscious eyewear. The innovative designs, unusual materials and deft technical features fielded by this resolutely independent company have also broken new ground in creating gorgeous glasses for discerning wearers not interested in mainstream sameness. LINDBERG reflects the meeting between stringent, timeless Scandinavian minimalism, sumptuously exclusive materials and a style awareness honed to perfection at the ritziest gatherings of style cognoscenti all round the world. LINDBERG's resolute insistence on high-quality minimalist design has resulted in iconic eyewear that have won dozens of prestigious awards worldwide. LINDBERG designs have also paved the way to new avenues for personal style statements and high-impact fashion eyewear.

٥٢**. Lundbeck**

Ottiliavej ٩

vov Valby, Denmark

www.lundbeck.com

Lundbeck is a global pharmaceutical company specialized in brain diseases.

For more than \vee years, we have been at the forefront of research within neuroscience. Our key areas of focus are Alzheimer's disease, depression, Parkinson's disease and psychosis.

Our approximately or or employees in ov countries are engaged in the entire value chain throughout research, development, production, marketing and sales. Our pipeline consists of several late-stage development programmes and our products are available in more than in countries. We have research centres in China and Denmark and production facilities in China, Denmark, France and Italy. Lundbeck generated core revenue of DKK iff, billion in Trif (EUR is billion; USD T, billion).

For additional information, we encourage you to visit our corporate site www.lundbeck.com and connect with us on Twitter at @Lundbeck.

٥٣. Novo Nordisk

Novo Alle ۲۸۸۰ Bagsvaerd, Denmark +٤٥٤٤٤٤ ۸۸۸۸ webmaster@novonordisk.com

www.novonordisk.com

Novo Nordisk is a global healthcare company with more than $9 \cdot$ years of innovation and leadership in diabetes care.

Novo Nordisk manufactures and markets pharmaceutical products and services. Key products include diabetes care medications and devices. Novo Nordisk is also involved with hemostasis management, growth hormone therapy and hormone replacement therapy. Novo Nordisk employs more than \$***** people globally, and markets its products in 14* countries.

Our key contribution is to discover and develop better biological medicines, manufacture them to meet increasing global demand and make them accessible wherever they are needed. We are committed to finding the next generation of medicines and long-term investments in innovation have made us experts in the field of modern biotechnology.

•: Prolog Development Center

H.J. Holst Vej ^rC

۲۲۰۰ Brøndby, Denmark

www.pdc.com

Advanced Resource Planning and Scheduling Software / Emergency Management Decision Support

PDC delivers innovative software for resource planning and scheduling in many lines of business, including aviation, health, retail, etc. All business environments are characterized by complicated regulations and dynamics where a change in one context spreads to the following tasks to be performed. PDC supports clients of all sizes worldwide to gain profit, efficiency, reduce costs and we provide them with the overview and insight required to optimize their processes and performance.

Furthermore, PDC delivers a software to support the emergency organization to make the best possible decisions in case of incidents involving atmospheric dispersion of hazardous CBRN-materials. The solution is valuable throughout the entire disaster life cycle from preparedness, response, recovery to evaluation.

Services **°°-**°[^]

oo. Danders & More

Frederiksgade *\v*,

۱۲٦٥ Copenhagen

Denmark

Tel: + 20 "" 17 90 17

E-mail: pmo@dandersmore.com

www.dandersmore.com

۲ Berkeley Square

London WIJ °AW

United Kingdom

Telefon $+ \mathfrak{t} \mathfrak{t} (\cdot) \mathfrak{r} \mathfrak{v} \mathfrak{t} \mathfrak{s} \mathfrak{o} \mathfrak{o} \mathfrak{o}$

DANDERS & MORE is an international law firm based in the heart of Copenhagen and London.

DANDERS & MORE assists a wide variety of entities from privately-held companies, over financial institutions and investment firms and individuals. Primarily our practice focuses on Corporate and Financial Transactions, including advice on corporate matters; capital markets transactions; domestic and cross-border M&A, real estate transactions and lease law matters, Construction law and Litigation and Arbitration, international and domestic, as well as serving on the panel of major arbitration matters. Our clients' success is a measure of our success. Clients want solutions, not legal technicalities. Our international approach, founded on strong local knowledge and in-depth experience of our market, makes us able to move swiftly, delivering solutions for tomorrow today.

Doing business abroad demands a proactive international trusted adviser.

٥٦. Guardian

Strandgade "D, י. sal

1501 Copenhagen K, Denmark

Guardian - Security Risk Management

Guardian-srm provides Security Risk Management Systems in support of international business in emerging or complex environments.

We understand the context of business operations and our mission is to build organizational resilience in changing risk landscapes. Guardian applies strategic, tactical and technological solutions to protect people, property, assets and reputation. Our goal is to strengthen growth, profitability or goal achievement in organisational operations through minimizing the risk exposure.

Guardian-srm is a gateway to a network of highly specialized associates who span the entire spectrum of the security management industry, ensuring consistent and sustainable risk mitigation strategies.

٥٧. Helnan Hotels

Strandvejen ۲۰ ۸۰۰۰ Aarhus C, Denmark Tel.: (٤૦) ۸٦١٤ ٤٤١١ Fax: (٤૦) ۸٦١٤ ٤٤٢٠

president@helnan.com

ABOUT Helnan International Hotels

"Helnan" an international group that was established in 1961 by its founder Enan Galaly is an international company, headquartered in Denmark. Our experience is based on owning, managing and developing more than \mathfrak{t} five and four star hotels in different parts of the world.

The group has acquired world-wide experience in upgrading first class hotels in Scandinavia, USA and the Middle East. Helnan International operates under the slogan "The Symbol of Scandinavian Hospitality".

Since its establishment, Helnan International has been extremely unique in its hotel development work in the hospitality industry.

Helnan International has excellent experience on taking depressed hotels and develops it to become landmark hotels in several countries

°∧. Kønig & Partnere

Law Firm