

Slovak Business Mission to Iran

Accompanying the official visit of the Deputy Prime Minister for Investment and Informatization of the Slovak Republic

6 - 8 March 2017

Slovak companies expressed their interest in meeting the following Iranian companies during the Business Fora in Tehran (March 7) or in Tabriz (March 8):

- nation-wide companies:
 - National Iranian Oil Company
 - Slovak companies to meet the representatives of National Iranian Oil Co.: UNICOM POWER, PROENERGO ENGINEERING, ENERGY CONSULT, JNC Legal, Danube Capital Advisors
 - Iran Power Generation and Transmission Company (TAVANIR)
 - IDO HUTNÝ PROJEKT a.s., PROENERGO ENGINEERING, ENERGY CONSULT, JNC Legal, Danube Capital Advisors
 - MAPNA GROUP – Boilers; Railway Transportation Division
 - Barez, Iran Tire, Yazd
- companies from the following fields:
 - mining
 - industrial telemetry
 - municipalities - public lighting, substations, transforming stations, distribution network
 - commercial banks and financial institutions
 - engineering companies
- particularly requested companies by the Slovak Delegation:
 - Gerani Amad Soorena International Co. (GASICO IRAN)
 - Novin Rai Control
 - Arian Machine Co.
 - Savola Group
 - Noor Food Industries
 - KNV Trading
 - Sananoor Group

List of all registered Slovak companies

(as of February 8, 2017) We inform that the following list will be updated since the selection process of the companies is in progress. We will inform you further about the final list of participating companies.

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Mesnac European Research and Technical Centre s.r.o.



Tire and rubber industry

Továrenská 924/1, 018 41 Dubnica nad Váhom

ID (IČO): 44947429

www.mertc.com

Established: 2009

Turnover (2016): 6,4 mil. EUR (2015)

Profile of the company

MERTC belongs to company Mesnac (one of world industrial leaders), focused on research and production of machines for tire and rubber industry. MERTC was established on 2009 year on the base of closed division Matador Machinery, where whole MERTC team worked until 2009 just for Matador. MERTC has long years experience with Iran market, especially with tire producers as Barez, Kavir, Iran Tire, Yazd, Dena and so.

Sector specification

Research & production of machines for tire and rubber

Potential Iranian Partners

Tire or technical rubber producer

Current Activites in Iran

Long years experience in tire industry, production and service of machines for tire producing (Barez, Iran Tire, Yazd, ..).

Representatives interested in attending the Business Mission:

1. Karol Vanko, karol.vanko@mertc.com, 905 141 165

BJS Slovakia s.r.o.



Mining industry

ul.Sokolská 12, ZVOLEN, 960 01

ID (IČO): 45439117

www.bjss.sk

Established: 2010

Turnover (2016): 1,8 mil. EUR

Profile of the company

Design and manufacture of mine and ground narrow gauge locomotives

Sector specification

Mechanical engineering industry and mining industry

Potential Iranian Partners

Mining companies and suppliers for mining industry., partners for J-V, transfer/sale of technologies

Current Activities in Iran

November 2016, participation in the Slovakia-Iranian business forum at the MF SR.

In 2016 authorization letter signed about sales representation with Gerani Amad Soorena International Co.(GASICO IRAN) for Iran territory valid to 28th february 2017.

In 2015 we participated in the tender for the supply of shunting locomotives for the metro in Tehran.

In 2013-2014 we communicated with MAPNA GROUP - Railway Transportation Division, regarding supply of locomotives, but not given the then political situation without success.

Representatives interested in attending the Business Mission:

1. Pavel Jedlička, jedlicka@bjss.sk, +421 (0)917 745 585

Unichema, spol. s r.o.



oil production, wells dewaxing

Dúbravská cesta 9, Bratislava, 841

05

ID (IČO): 17324653

www.unichema-sk.com

Established: 1991

Turnover (2016): 900 tis. €

Profile of the company

- Deparaffinization of oil wells (paraffin and wax deposits removal)
- Design and supervision of acidizing and hydraulic fracturing stimulations
- Chemical formulations and preparation of suitable acidizing, fracturing, drilling, workover, completion and special fluids as enzymatic cleaners
- Supply and production of chemicals used in the oil industry
- Petrophysical analyses
- Consulting and solving other problems in wells

Sector specification

Crude oil and gas production

Potential Iranian Partners

crude oil producers , meeting with National Crude Oil Company of Iran so as to be listed on short list of technology suppliers

Current Activites in Iran

no

Representatives interested in attending the Business Mission:

1. Ing. Ivan Zeidler, unichema@unichema.sk, 00421 907 716370
2. Ing. Dušan Mitřík ,

IDO HUTNÝ PROJEKT a.s.



Automotive, chemical,
petrochemical, pharmaceutical
industries and power plants

Lakeside Park 01, Tomasikova 64,
831 04 Bratislava

ID (IČO): 35722371

www.hupro.sk

Established: 1951

Turnover (2016): 5,6 mil.€

Profile of the company

IDO HUTNÝ PROJEKT, established in 1951, is a multi-discipline, full-service engineering company providing engineering, procurement, construction and special consulting services providing services for chemical, oil & gas, automotive, pharmaceutical industries and power plants. It employs a highly qualified and experienced team of over 120 engineers. IDO HUTNÝ PROJEKT is a member of SAFICHEM GROUP headquartered in Switzerland that employs over 1400 employees in EU.

Sector specification

Design, Engineering, Procurement,
Construction and special

Potential Iranian Partners

- Investor that would like to construct its own power plant in Iran
- Investor that wants to construct pharmaceutical production facilities, bioethanol plants, cars or tires production, Sulfuric acid, phosphoric acid and butadiene production lines
- Investor that would like to buy or construct its manufacturing facility in Slovakia or in Central/Eastern Europe
- Power plant, company or city that needs old boilers diagnostic (residual life time assessment) determining which boiler pressure parts should be repaired at what time

Current Activities in Iran

- Detailed design, engineering services for aluminum production plant in Iran (2002)
- Technical leader of consortium for construction of 750MW Rudeshur power plant (2006)

Representatives interested in attending the Business Mission:

1. Ján Kukučka, jan.kukucka@hupro.sk, +421918979002

UNICOM POWER SRO.



Mining, ore and mineral processing companies
Pod Drahami 16, 96001 Zvolen,
Slovakia
ID (IČO): 45313792
www.unicom-group.sk

Established: 1991
Turnover (2016): 10 mil.

Profile of the company

- Mining and ores coal and mineral processing technologies
- Solar power plants
- Building equipment deliveries
- Turn key projects

Sector specification

Mining and processing technologies - turn key projects

Potential Iranian Partners

Mining companies
Mineral and ore processing companies
Coal handling and processing plants

Current Activities in Iran

Business and trade mission with
Slovak chamber of commerce -
Bratislava, 2015

Representatives interested in attending the Business Mission:

1. Igor Rettka, igor@unicom-group.sk, +421903707225

T-Industry, s.r.o.



industrial communication and
control application / telemetry /
lighting(street) applications

Hostaky 910/49

ID (IČO): 36327204

www.tind.sk

Established: 2002/2003

Turnover (2016): 0,5 - 1,0 mil EUR

Profile of the company

SME with private Slovak capital established in 2002.
Focused on research and development own solutions
in these topics:

- Industrial communication - telemetry
- Lighting control (street lighting, lighting management)
- Smart metering and Smart city (IoT)
- RFID

Sector specification

Industrial
communication/telemetry/smart

Potential Iranian Partners

local partners in the similar sectors (Industrial
communication - telemetry, Lighting control (street lighting,
lighting management)

Smart metering and Smart city (IoT) to try to establish
pilot/demo projects on Iranian market

Current Activities in Iran

e-mail communication with
companies in Teheran (Novin Rai
Control)

meeting with Counsellor (In
Charge of the Affairs of Slovak
Republic)

Representatives interested in attending the Business Mission:

1. Juraj Tomlain, duro@tind.sk, +421907712955

ARDACO, a.s.



special communication equipment

Polianky 5, 84101 Bratislava
ID (IČO):
www.ardaco.com

Established:
Turnover (2016):

Profile of the company

ICT - secure communication, encryption of data,
protection of paper documents, electronic signature
processes

Sector specification

Communication equipment
usable for the needs of

Potential Iranian Partners

Institutions and bodies which want to secure and protect
their ITC communication, using paper documents which
needs to be sorted, processed and distributed electronically
and needs to be protected. It means state administrative (government,
ministries, tax , customs institutions) but also
privat sector (banks, ITC firms) developers

Current Activities in Iran

Representatives interested in attending the Business Mission:

1. Peter Dohanyos, peter.dohanyos@ardaco.com,

Československá obchodná banka, a. s.

Michalská 18, 815 63 Bratislava
ID (IČO): 36854140
www.csob.sk

Profile of the company

Československá obchodná banka (ČSOB) is one of the strongest and most important financial houses on the Slovak market. ČSOB is a universal bank and a member of the strong financial group in Slovakia, which offers clients a unique range of Professional financial and insurance services – ČSOB Financial Group. ČSOB is a reliable partner for many Slovak as well as foreign companies not just in international trade. Service for corporate clients is based on individual, personal approach and partnership.

ČSOB is a top player on the Slovak market with regard to working capital solutions. The Bank provides wide range of products, many years of expertise on the market and individual approach towards its clients or targets.

ČSOB provides amongst others expertise in:

- Trade Finance (full range of products)
- Medium & Long Term Export Finance products (covered by ECA)
- Purchase of receivables
- Factoring
- and many other areas.

Sector specification

banking and financing

Potential Iranian Partners

iranian banks and financial institutions

Current Activites in Iran

banking, cooperation with 14 iranian commercial banks,(keys exchanged), flat payments are running regularly, examining several buyers credits cases with exposure on Iran

Representatives interested in attending the Business Mission:

1. Juraj Hara, juhara@csob.sk, 421 902 910 688

MTPP, s.r.o.

Pneumatics and pneumatic elements. Drive elements, Conveyor belts

Teplická 4, 058 01 Poprad
ID (IČO): 44334168
www.mtpp.sk

Established: 2008

Turnover (2016):

Profile of the company

Pneumatics and pneumatic elements. Drive elements, Conveyor belts

Sector specification

Pneumatics and pneumatic elements. Drive elements,

Potential Iranian Partners

Pneumatics and pneumatic elements, Drive elements, Conveyor belts

Segment V- and round belts, Standardized parts for conveyors

Current Activities in Iran

Representatives interested in attending the Business Mission:

1. Ľudovít Korvín, korvin@mtpp.sk, 948910451

PROENERGO ENGINEERING, s.r.o.

energy sector

Lipová 30, 90028 Ivanka pri Dunaji
ID (IČO): 46009876
www.proenergo.sk

Established: 2011

Turnover (2016): group of companies has turnover of 100 mil.

Profile of the company

- complex supply and delivery of technologies and materials for distribution networks
- coordination and delivery of solutions for Smart Grid and Smart Cities and as well alternative sources of electric energy and their integration into electric network with quality and operational assurance

Sector specification

energy sector

Potential Iranian Partners

grid companies, administrators and institutions, potential partners on higher level - relevant ministries which rules energy grids etc , meeting with company TAVANIR

Current Activities in Iran

Representatives interested in attending the Business Mission:

1. Tomáš Komada, tomas@proenergo.sk, +421 907 784 111

ENERGY CONSULT s.r.o.

Energy, Banking and financial,
Other

Stará Vajnorská 21, 831 04
Bratislava
ID (IČO): 0
www.energyconsult.sk

Established: 2002

Turnover (2016): 1,7 mil. EUR

Profile of the company

ENERGY CONSULT s.r.o. supplies Energy equipment for HPP, WPP, realises project of HPP construction on key, organizes financing of projects.

Sector specification

Energy - project management and financing, renewable, Chemistry -

Potential Iranian Partners

Energy companies, chemistry raw material suppliers, banking

Current Activites in Iran

cooperation with MMPT Tehran,
cooperation with Sunir, co.

Representatives interested in attending the Business Mission:

1. Dr. Ashot Grigorian, armes@energyconsult.sk, +421 907 755 530

Battal, spol. s r.o.

Transport, logistics, forwarding

Závodská cesta 14, 010 01 Žilina
ID (IČO): 36384241
www.battal.sk

Established: 1999

**Turnover (2016): ca 4.000.000,-
EUR**

Profile of the company

Forwarding firm - rail, road and sea transports. We specialize in transports to CIS countries by rail (containers, wagons) and road including over-gauged, also rail and road transports over Europe and sea transports all over the world.

Sector specification

Forwarding firm, transport, logistics

Potential Iranian Partners

In Iran we would like to find rail forwarders and operators, road hauliers including firm specialized in over-gauged cargo, sea forwarders, customs brokers, logistics companies. In the near future we expect growth of transports over Iran to CIS from South Asia countries (China, India) due to massive investments to infrastructure (ports, roads, railways) within the Project of "New Silk Way".

Current Activities in Iran

We haven't current activities in Iran now, but in the past we organized a lot of containers from the port Bandar-Abbas to Kyrgyzstan through Turkmenistan and Uzbekistan for Gas de France Suez. It was project of Electrification of the South Kyrgyzstan.

Representatives interested in attending the Business Mission:

1. Anton Šnegoň, anton.snegon@battal.sk, +421 905 554779

Batery Gurus s.r.o.

energy

Vajnorska 98/D, Bratislava

ID (IČO): 83104

www.powerbatt.info

Established: 2009

Turnover (2016): 200.000 EUR

Profile of the company

We are a company producing a patented liquid which can increase battery capacity and double its life.

We are the only functional product of its kind in the world. Patented and accepted by NATO.

Sector specification

battery service

Potential Iranian Partners

logistics companies - forklift trucks, vehicles and transport, energy

Current Activities in Iran

Momentáne komunikujeme s potencionálnym distribútorom pre toto teritorium - firma: Arian Machine Co.

Representatives interested in attending the Business Mission:

1. Dušan Uhrík, uhrik@powerbatt.info,

JNC Legal s.r.o.

engineering, legal

Panenská 13, 811 03 Bratislava

ID (IČO): 0

www.jnc-legal.com

Established: 2007

Turnover (2016):

Profile of the company

legal services - representing engineering companies from Slovak Republic and Czech Republic in negotiations with Iranian counterparts. Facilitating negotiations with Iranian partners also for companies from other countries.

Sector specification

legal services - representing engineering clients

Potential Iranian Partners

engineering/oil and gastransportation company looking for investment and/or for contractors and cooperation with foreign companies

Current Activites in Iran

negotiations on behalf of European clients with Iranian partners in engineering, oil and gas and transportation services., cooperation with several law firms , legal counsel

Representatives interested in attending the Business Mission:

1. Jaroslav Nižňanský, jaroslav.niznansky@jnc-legal.com, 0903 192 401

MAX SPORT

Mlynské luhy 76/A , Bratislava
82105
ID (IČO):

Established:
Turnover (2016):

Profile of the company

developing, manufacturing and distributing high quality nutrition for active people. (developed in conjunction with technologists, physiologists, athletes and nutritionists)

Sector specification

developing, manufacturing and distributing high quality nutrition

Potential Iranian Partners

Meetings with: • Savola Group – iranska pobočka
• Noor Food Industries
• KNV Trading

Current Activities in Iran

Representatives interested in attending the Business Mission:

1. Martin Poledna, poledna@maxsport.sk, 421 918 930 333
2. Peter Kulich, kulich@maxsport.sk,

Pewas s.r.o.

Chemical and agriculture

Vansovej 2, 811 03 Bratislava

ID (IČO): 31332013

<http://www.pewas.sk/en>

Established: 1992

Turnover (2016): 305

Profile of the company

The PEWAS Company specializes in ecological, innovative, and efficient chemistry. We focus on the use of special absorbing polymers in new ways for clients in several sectors of industry, agriculture and transportation. PEWAS was established in 1992 in the Heart of Europe, Slovakia.

We have developed solutions ranging from an innovative use of special polymers to remove harmful by-products of petroleum accidents and natural disasters (floods and fires) to the application of these polymers in agriculture to absorb water in the soil, proving to be an efficient tool for farmers in extremely dry regions.

Another benefit we offer is the production of new biodegradable oils and lubricants for different industries essential to the economy (forestry, water management, construction, and railway industries). Anywhere conventional mineral oils cause extensive environmental damages upon leakage, our biodegradable products avert this situation.

Our product portfolio also consists of numerous consumer goods of traditional chemistry such as shoe and leather care, bio lubricants and fire-place chemistry.

Our key asset is the accumulated experience we have from research & development projects for our clients and their particular application needs. All of our products and solutions developed in our in-house laboratories are manufactured in our production facility in Sered', Slovakia and tested under real conditions.

Sector specification

chemical innovations for agriculture, emergency sector

Potential Iranian Partners

We would like introduce to the representatives of ministry of agriculture our unique solution Aquaholder for agriculture aimed at tackling a serious issue of drought and its negative impact on seed germination of major crops. The seeds of major crops such as corn or wheat can be treated with AQS and by so doing they become more efficient than currently available yield increasing products at managing naturally available water necessary for their growth

Current Activites in Iran

Ministry of Agriculture, Seed producers, Seed treating companies, seed & plant improvement institute, Ministry of Interior - Fire, flood prevention, agriculture, We visited Iran last year for the first time in order to initiate potential co-operation between our company and Iranian parties. We met with local representatives of

municipality, private sector and
third sector (Sananoor Group,
Tehran - Municipality

Representatives interested in attending the Business Mission:

1. Jan Horvath, jhorvath@pewas.sk, 907134639
2. Karol Ruman
3. Rastislav Opaterny

PRP, s.r.o.

construction sector

Tomášovce 395, 98556

ID (IČO): 31619665

www.prp.sk

Established: 1994

Turnover (2016): 33 mil. EUR

Profile of the company

Leading wood processing company in Slovakia with annual production capacity of 250.000m³ of sawn timber for construction industry.

Sector specification

wood processing

Potential Iranian Partners

trading companies dealing with coniferous sawn timber (whitewood)

Current Activities in Iran

market research activities, exchange of emails with related companies through agents

Representatives interested in attending the Business Mission:

1. Igor Sitár, sitar@prp.sk, +421911106473
2. Ján Božík, bozik@prp.sk, +421902977000

DB BIOTECH

healthcare

Popradska 80,
040 11 Kosice, Slovakia,
ID (IČO): 36606936
www.dbbiotech.com

Established: 2006

Turnover (2016): 240 000 €

Profile of the company

DB Biotech is producer of high quality rabbit clonal antibodies (all are IVD certified), which can be used for clinical diagnostics and/or research within the areas of: cancer, autoimmune diseases, neurologic diseases, and others.

Sector specification

Healthcare

Potential Iranian Partners

Companies and/or government representatives working within the fields of Healthcare, Medicine (IVD diagnostics) and Pharmacy

Current Activities in Iran

DB Biotech is actively communicating with several business partners in Iran, about the distribution of DB Biotech's products to Iranian hospitals and research centers.

Our company has signed couple of business contracts, at the moment we are in the process of communicating the details to be able to enter Iranian market.

Representatives interested in attending the Business Mission:

1. Peter Tkáč, tkac@dbbiotech.com, 421 918 883 144
2. Ján Špivák, spivak@dbbiotech.com, 421918 835593

DIGITAL SYSTEMS,a.s.

Banking and Financial

Údernícka 9, 851 01 Bratislava 5
ID (IČO): 35800593
www.digitalsystems.eu

Established: 2000
Turnover (2016): 2,47 mil. EUR
(2015)

Profile of the company

Digital Systems is one of the leading SWIFT services and Service Bureau providers in the CEE region. Digital Systems as a SWIFT member and recognized company in the banking community has the latest knowledge of trends a solutions for the present and the future.

Sector specification

Banking Payments and
Compliance solutions

Potential Iranian Partners

Digital Systems sees a potential in providing its services, solutions and interfaces on the Middle East markets to various financial and government institutions (authorities) and corporates. It would also like to influence this and surrounding markets to establish new processes and standards based on the best practices and experiences from its own international projects.

Current Activites in Iran

Taking part at the SK-IR business forum in Slovakia. Meeting with Counsellor in charge of the affairs of Slovak Republic at the embassy of the Islamic Republic of Iran in Vienna.

Representatives interested in attending the Business Mission:

1. Richard Marko, rmarko@digitalsystems.eu, 421 903 265 529

Cestné a stavebné mechanizmy Tisovec, a.s.

oil&gas industry, construction,
road maintenance, water
management

Kragujevská 12, 01001 Žilina

ID (IČO): 0

www.csmtisovec.sk

Established: 1992

Turnover (2016): 8mil

Profile of the company

Production and development of multipurpose telescopic excavators UDS, all-terrain vehicle Scottrack, demining machine UOS 155. Production of details and weldments.

Sector specification

mechanical engineering industry

Potential Iranian Partners

final user of telescopic excavator or authorized dealership

Current Activities in Iran

Representatives interested in attending the Business Mission:

1. Miloš Borský, milosborsky@gmail.com, 904415626
2. Tomáš Maroš, tm@avana.sk,

Good Night Drink,s.r.o.

food and beverage

Mlynske nivy 58, Batislava

ID (IČO): 35846593

www.goodnightdrink.com

Established: 2007

Turnover (2016): 0,2 mil. EUR
(2015)

Profile of the company

Good Night Drink s.r.o. is a family company founded in 2007 which is focused on production and distribution non alcoholic beverages, with partners all over the world. Currently we are selling our products in ca 10 countries.

Sector specification

food and beverage

Potential Iranian Partners

we are looking for partner with filling machines for our products and distribution companies

Current Activites in Iran

Representatives interested in attending the Business Mission:

1. Lucien Grof, grof@goodnightdrink.com, 903 777 658
2. Alexanndra Grof
3. Balent Peter,

Atos IT Solutions and Services s.r.o.

Information and Communication Technologies

Dúbravská cesta 4, 841 04
Bratislava
ID (IČO): 45650276
www.atos.net

Established: 2011

Turnover (2016): 60 mil.EUR

Profile of the company

Atos SE (Societas Europaea) is a leader in digital services with pro forma annual revenue of circa € 12 billion and circa 100,000 employees in

72 countries. Serving a global client base, the Group provides Consulting & Systems Integration services, Managed Services & BPO, Cloud operations, Big Data & Cyber-security solutions, as well as transactional services through Worldline, the European leader in the payments and transactional services industry. With its deep technology expertise and industry knowledge, the Group works with clients across different business sectors: Defense, Financial Services, Health, Manufacturing, Media, Utilities, Public sector, Retail, Telecommunications, and Transportation.

Atos is focused on business technology that powers progress and helps organizations to create their firm of the future. The Group is the Worldwide Information Technology Partner for the Olympic & Paralympic Games and is listed on the Euronext Paris market. Atos operates under the brands Atos, Atos Consulting, Atos Worldgrid, Bull, Canopy, Unify and Worldline.

Sector specification

Information and Communication Technologies

Potential Iranian Partners

Persons responsible for the Smart Energy, Smart Lighting, Digital Education, Cybersecurity

Current Activities in Iran

none

Representatives interested in attending the Business Mission:

1. Emil Fitoš, emil.fitos@atos.net, 421 903 534 229

DANUBE Capital Advisors

Energy, Finance, Pharma

Panesnka 29, 81103 Bratislava

ID (IČO): 48279943

danube-advisors.eu

Established: 2015

Profile of the company

ENERGY we advise Government/National Regulatory Authorities (functional and effective energy market), Industry and Investors on:

- Regulatory (3rd EU Energy Package, Unbundling process, Strategy, Designing of market rules, Tariffs modelling, IT)
- Industry (new regulation impact analysis, Relationship with NRA, Compliance with legal & regulatory as EMIR, REMIT, MIFID II)
- Projects (commercial evaluations with impact assessment on individual market participants, Feasibility, Financing structuring)

CAPITAL PROJECTS & INFRASTRUCTURE we combine engineering and construction experience with business, financial and asset management expertise. During project development phase we help with:

- Project Prioritization and Screening (based on integrated infrastructure plan and rigorous economic cost-benefit analysis)
- Identifies bankable projects (detailed feasibility and bankability assessment)
- Advice on the optimal financial structure and delivery mode based on value-for-money analysis
- Project Marketing (teaser, information memorandum, road show, data room, bidder's conference)
- Identifies qualified investors
- Promotes country strategy and capital project opportunities to Engineering & construction firms

FINANCING STRUCTURING / REFINANCING for clients from Energy, Transport, Environmental, Construction, Production, Banking

- We advise commercial clients on optimal financing structure and products often exposed to complex cross-country projects
- Marketing materials incl. complex financial model reflecting strength and all potential risk exposed to the first market sounding
- Selecting potential lenders, negotiating conditions alongside with top management and overview loan documentation
- From bilateral lending to large-scale complex multi-sourced financings involving multilateral financing institutions such as the
- EBRD, EIB, IFC, export credit agencies, insurers, commercial banks and capital market bond issuances

Sector specification

Advisory, Energy, Infrastructure, Finance

- Alternative finance solutions with Market Access based on high-quality market intelligence all in compliant infrastructure

Potential Iranian Partners	Current Activities in Iran
interested in Chabahar Free Zone projects and projects within 3rd Petrochemical hub, own experience that projects are not well prepared (missing financing, lack of liquidity in Iran,)	Energy Petrochemicals Pharma Infrastructure Financial sector

Representatives interested in attending the Business Mission:

1. Peter Falis, peter.falis@danube-advisors.eu, +421903632932

Akbaries, s.r.o

agriculture

Andrejová 22

ID (IČO): 36461695

Established: 1999

Turnover (2016):

Profile of the company

renowned exporter of breeding material-bovine meat and dairy, providing comprehensive know-how for the creation of family farms and supply of breeding stock

Sector specification

agriculture

Potential Iranian Partners

importers and distributors of bovine meat, breeding stock, dairy, family farms know-how transfer

Current Activities in Iran

Representatives interested in attending the Business Mission:

1. Asadullah AKBARI, aakbario99@gmail.com, 421905332698

Iránsko - stredoeurópska obchodná komora

Food industry, Healthcare

Hviezdoslavovo nám. 7, Bratislava

ID (IČO): 50416880

www.icecham.com

Established: 2016

Turnover (2016):

Profile of the company

The Iranian-Central European Chamber of Commerce is an Association of persons, whose objective is the promotion and development of trade and economic cooperation between the Iranian Islamic Republic and the countries of Central Europe as well as the technical and economic cooperation among entrepreneurs and business owners of the countries which are concerned.

Sector specification

Consulting

Potential Iranian Partners

partners from Food industry, Healthcare

Current Activities in Iran

Representatives interested in attending the Business Mission:

1. Marcel Murani, murani@icecham..com, 421 903 282 050

EXIMBANKA SR

Bank

Grösslingova 1, Bratislava, 813 50
ID (IČO): 0
www.eximbanka.sk

Established: 1997

Turnover (2016):

Profile of the company

The Export-Import Bank of the Slovak Republic (EXIMBANKA SR) operates as an export - credit agency. It offers a wide range of products for Slovak companies such as export financing, insurance and guarantees. EXIMBANKA SR performs its activities with the aim to increase the competitiveness of the domestic production and services on the international markets and to promote fair relationship between the Slovak Republic and other countries.

Sector specification

Finance/Insurance

Potential Iranian Partners

Any Iranian company, institution or bank interested in finance business deals with the Slovak companies under very favorable condition prevailing in the Eurozone, adhering all principles of Islamic banking. Signing of the MoU between EXIMBANKA and Ministry of Finance of Iran is expected during the mission.

Current Activities in Iran

EXIMBANKA SR registers high interests of Slovak and Iranian companies in our financing and insurance products. EXIMBANKA SR has 10 business cases in progress regarding export of the Slovak companies to Iran.

Representatives interested in attending the Business Mission:

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