

KARACHI CHAMBER OF COMMERCE & INDUSTRY -KCCI



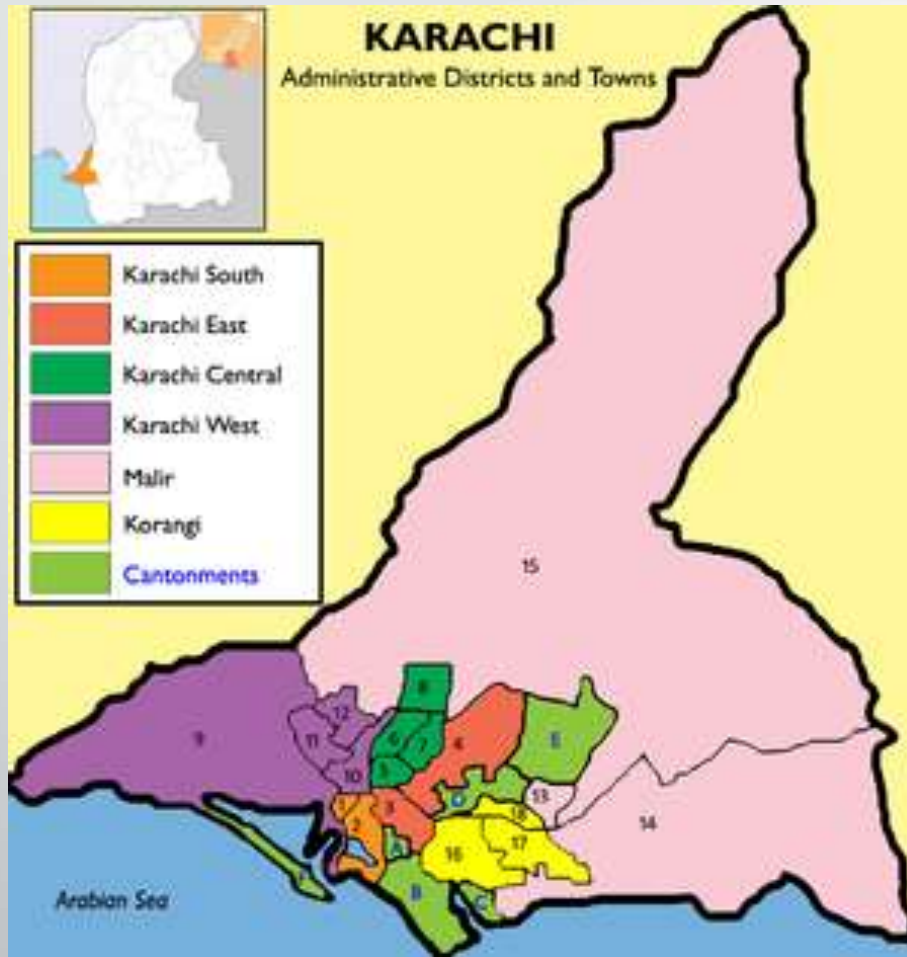
ROLE OF KCCI IN ECONOMIC DEVELOPMENT AND IMPORTANCE OF KARACHI



December
2020



Karachi – A large Mega City



- Densely populated spanning 3,780 sq.km.
- Larger than Hong Kong, Mauritius, Bahrain and Singapore
- Population exceeds Switzerland, Belgium, UAE, Greece, Hong Kong, Hungary and Austria.



Karachi – a major business hub



Commercial Capital of Pakistan

- Share of around 25% in GDP
- Contributes 30%+ to manufacturing
- Among Busiest Seaports of Arabian Sea



Karachi – a major business hub



Seven Industrial Zones

- SITE
- Korangi
- North Karachi
- Federal B. Area
- Landhi
- Port Qasim
- SITE Super Highway

Industrial Zones of Pakistan

- Export Processing Zone
- Karachi – Fish Harbor
- SEZs





Karachi's Ranking in the World



Largest City in Muslim World by Population - 1st

Fastest Growing Mega City – 1st

Among Top 10 Largest City by Population

Least Expensive City – 6th

Asia Pacific Cities of Future – 7th



Karachi – a port city



Handles >90% Pakistan's foreign trade



Processes 95% fish and seafood exports



200+ Foreign Cos. in Karachi



Vast coastal attractions



Karachi – Commercial Activities





Potential Sectors of Pakistan

- Agriculture sector
- Livestock & dairy sector
- Meat and Poultry
- Halal products
- Fresh fruits & vegetables
- Pulses & grains
- Organic food & tea
- Herbs/spices & shrubs
- Food Processing
- Non-Alcoholic beer and beverages
- Animal feed sector
- Seeds sector
- Tobacco sector
- Floriculture
- Horticulture
- Handicrafts
- Footwear
- Wool and Wool Products
- Artificial and Natural Silk
- Human Hair
- Natural Cosmetics
- Canvas and Tents



Potential Sectors of Pakistan

- Cutlery and Utensils
- Lumber Sector
- Furniture
- Paper & Paper products
- Natural Urea / Fertilizer
- Bio-fuel industry
- Solar industry
- Energy and Power Sector
- Pharmaceutical
- Soaps & Detergents
- Chemical & dyes
- Plastic Products
- Glass
- Gems and Jewelry
- Mining & Minerals
- Coal



Potential Sectors of Pakistan

- Rock, Sea and Lake salts
- Iron / Copper Ores
- Construction & building material
- Cement
- Limestone
- Marble and Granite
- Petroleum Products
- Logistic sector
- Marine processing
- Engineering sector
- Hi-Tech Industry
- Electrical & capital goods
- Electric Fans
- Dry Batteries
- Wire and Cables
- Arms & Ammunition
- IT & software houses
- Research & innovation
- Services Sector
- Human Capital



Karachi Chamber of Commerce & Industry

Building foundation was laid by Mahatma Gandhi on Jul 8, 1934;

Building's name was Karachi Indian Merchant's Association then.

KCCI was formed in 1959 through the amalgamation of four trade bodies in Karachi



Pakistan
Merchants
Associatio
n

Buyers and
Shippers
Chamber

Chamber
of
Commerce
, Pakistan

All
Pakistan
Chamber
of
Commerce
& Industry



Karachi Chamber of Commerce & Industry -KCCI

Largest premier chamber of Pakistan.

Among the top chambers of the world.

Large membership base

Currently managed by the elected members of Businessmen Group (BMG)

Building a positive image of Pakistan and Karachi

Purchased a 2,596 sq.yds. land near Do Talwar for KCCI's grand building.





KCCI Functions and Services

Core chamber services to members

Issuance of Certificates of Origin for export shipments

Attestation of commercial documents

Visa recommendation letters

Organizing Seminars, Training Courses, Workshops, and Conference

Tax & Budget Recommendations

Policy Recommendations – Trade, Investment and Business

Dispute resolution and liaison

Interaction with Ministries, Govt. functionaries & Foreign dignitaries

Promotion of Women Entrepreneurs



KCCI's My Karachi Oasis of Harmony Expo

A successful tradition since 2004,
organized at Expo Center, Karachi
every year.

Attended by about a million visitors.

Foreign exhibitors esp. from CAS,
MIDDLE EAST, SAARC & ASEAN
countries

Present a soft image of country

Maximum service quality including
media coverage





KCCI Sub-Committees – (Secretariat)

- 19 Sub-Committees & 4 Special Sub-Committees

- GST & SRB
- Federal Taxation
- Exports / SEZs
- Customs & Valuations
- Industry & Environment
- Banking & Insurance
- Fairs, Exhibitions & Trade Delegation
- Law & Order
- Communication
- Diplomatic Missions & Embassies Liaison
- Public Sector, Utilities, Power & Gas
- Provincial and Local Taxes



KCCI Sub-Committees – (Secretariat)

- Ports, Shipping & Multi Modal Transport
- Import, Anti-Smuggling, Quarantine & Certifications
- Health & Education
- WTO, IPR, FTA and Regional Trade
- Women Entrepreneurs
- Housing & Real Estate
- Travel & Tourism
- *Special Committees for Legal Affairs; MOUs/ICC/WCF; My Karachi, Eco. Horizon, industrial zones & Small Traders*



KCCI's other key departments

RESEARCH - Prepares research on the ongoing economic issues, sectors, and diverse socio-economic issues. <https://www.kcci.com.pk/research/>

IT - Equipped with state of the art hardware and software solutions

MEDIA - KCCI's message and spreads the voice of business community.



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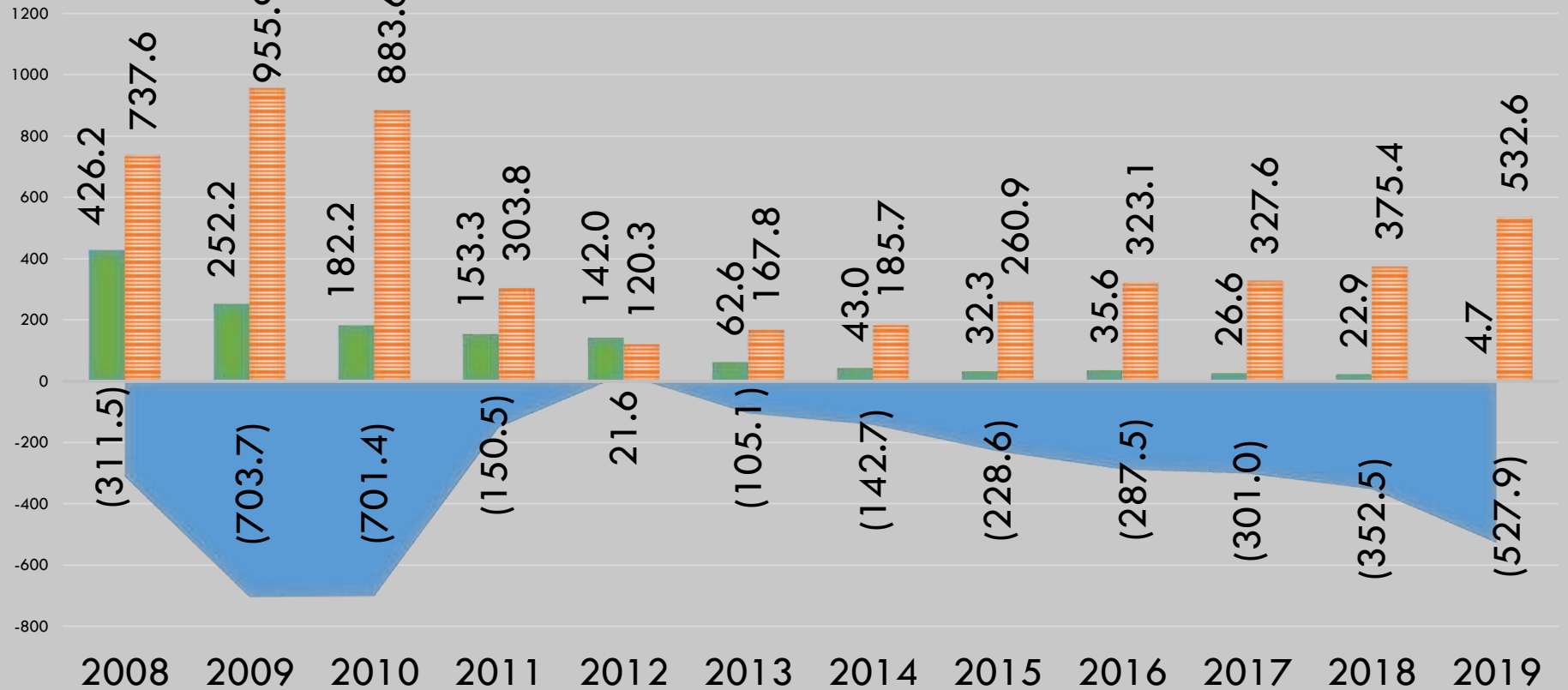


KCCI's top agenda

- Institutional Reforms
- Minimize time lag in actions and events
- Reduce cost of doing business
- Enhance exports of Pakistan
- Promote regional trade
- Improve investment climate
- Encourage public –private partnership
- Create linkage between Govt. – Academia – Industry
- Improve law and order
- Address energy crisis
- Broaden Tax base, increase tax to GDP ratio and give relief to existing registered taxpayers.



Trade between Pakistan & Iran (2008-2019)



Trade Balance (\$ Mn)

Pak. Exports (\$ Mn)

Pak. Imports (\$ Mn)

2019: Pak Exports: \$ 4.7Mn
Balance: \$ -527.9Mn

Pak Imports: \$ 532.6Mn

Source: *KCCI Research, Trademap*



Iran Top 10 Export & Import Items (2019)

Iran Export Items	(\$ Mn)	Iran Import Items	(\$ Mn)
Mineral fuels & oils	17,538	Machinery & appliances	4,907
Plastics & articles	3,268	Elec. machinery & equip.	3,754
Organic chemicals	1,615	Cereals	3,613
Ores, slag & ash	1,356	Optical, photo. or surgical	1,405
Iron & steel	1,103	Organic chemicals	1,347
Edible fruit & nuts	1,060	Pharmaceutical products	1,170
Salt, sulphur & stone	593	Oil seeds & oleag. fruit	1,151
Copper and articles thereof	555	Vehicles not railway	1,116
Edible vegetables	319	Plastics & articles	1,082
Fertilisers	251	Residues from food indus.	911



Pakistan - Iran Top 10 Trade Items (2019)

Pakistan Export Items	(\$ Mn)	Pakistan Import Items	(\$ Mn)
Paper & paperboard	3.79	Mineral fuel & oils	377.25
Plastics & articles	0.36	Iron & steel	80.02
Machinery & appliances	0.28	Edible vegetables & roots	15.06
Cereals	0.16	Edible fruit & nuts	13.28
Optical, photo. or surgical	0.09	Ceramic products	9.91
Coffee, tea, mate & spices	0.01	salt: sulphur; stones	7.28
Oil seeds & oleaginous fruits	0.01	Raw hides	6.46
Lac; gums, resins	0.001	Rubber & articles	2.79
Printed books, newspapers	0.001	Coffee, tea, mate & spices	2.72
Silk	0.00	Organic chemicals	2.69



Potentials for enhancing Pak-Iran bilateral trade

- Opportunities are available in Iranian sectors of **dairy, livestock, meat and beverages** for Pakistani traders and investors.
- The two countries should select items having competitive advantage. Pakistan can enhance exports of **wheat, sugar, rice and fruit** to Iran.
- Pakistan can fulfill its **fuel needs** from Iran.
- Infrastructural constraints should be sorted out to enhance bilateral trade via **Quetta-Taftan land route**.



Potentials for enhancing Pak-Iran bilateral trade

- Regular operation of "**ECO container train**" will lend impetus to cargo and transit facilities between the two countries.
- Starting special direct **flights from Quetta and Gilgit to Mashhad** is a potential avenue for enhancing trade. In this respect, operations of flights of **Iran Air** should be restarted in Pakistan.
- The main stumbling block in promoting Pak-Iran bilateral trade is the lack of **banking channels**.



Pakistan Zindabad