

Participant Profile



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| Company | MM endocare – internacional – Futurcaleidoscópio, Lda. |
| Participant name | Helder Jorge Figueiredo (Technical Director) |
| Address | I Parque – Parque para a Inovação em Ciência, Tecnologia e Saúde, E.M., S.A. |
| Phone number | (+351) 239 244 491 |
| E-mail | helder.f.jorge@gmail.com |
| Website | www.endocare.com |
| Mobile phone number | (+351) 965 316 162 |
| Economic Sector | Healthcare - Medical equipment |
| Objective | <p>Company operating within the healthcare field, conceived to deliver market solutions for Endoscopy, Laparoscopy, and Laparotomy, as well as medical and technical training. We appeal for Iran's healthcare entities to consult with MM - ENDOCARE for all its needs in the fields of Orthopaedics, General Surgery, Gynecology, Urology, Otorhinolaryngology, Gastroenterology and their associated training.</p> <p>The willingness to invest in a business and distribution partnership in Iran, in order to elevate the equipment, services and training we provide, as well as networking with the country's healthcare professionals who will be working directly with us, thus establishing a better healthcare system.</p> |
| Type of contacts | Existing healthcare sector (clinics e hospitals) or to start business partnerships (companies or investors to create a company for the purpose) to intercede on us together in health institutions, providing all the technical and commercial support. |

Participant Profile



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| Company | MPG – Mobiliário de Escritório |
| Participant name | Nuno Miguel Corte Real Figueiredo (Internacional Sales Director) |
| Address | Rua Major João Luís de Moura, n.º 118 |
| Phone number | (+351) 219 802 762 |
| E-mail | nfigueiredo@mpg-pt.com |
| Website | www.mpg-pt.com |
| Mobile phone number | (+351) 937 266 296 |
| Economic Sector | Office furniture |
| Objective | <p>To meet Iranian office furniture distribution companies.</p> <p>To distribute office furniture in Iran, developing partnerships with local representation companies in the sector.</p> <p>To get information about new office and school furniture projects underway.</p> <p>To present MPG to the most important architecture firms involved in furniture designs for new offices (new headquarters of banks, insurance, technology, public or private bodies)</p> <p>To present MPG to key players and decision makers from the Iranian public sector.</p> |
| Type of contacts | <p>Office furniture importers and distributors</p> <p>Decision makers and stakeholders from public and private bodies in the office and school furniture acquisition</p> <p>The more relevant architecture offices, involved in contests and new office projects (new headquarters of banks, insurance companies, technology companies, public or private bodies)</p> <p>To present MPG to key players and decision makers from the Iranian public sector.</p> |

Participant Profile



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| Company | Airfree Produtos Electrónicos S.A. |
| Participant name | Tiago Piteira Prates (Sales Executive) |
| Address | Rua Julieta Ferrão No 10,A Piso 9,Fracção A 1600-131 Lisboa |
| Phone number | (+351) 213 156 222 |
| E-mail | sales.asia11@airfree.com |
| Website | www.airfree.com |
| Mobile phone number | (+351) 964 144 031 |
| Economic Sector | Electronics products - Air purifiers |
| Objective | Market research: distributor search for Airfree |
| Type of contacts | Home Appliances Distributors Online shops selling home appliances (eg Digikala) |

Participant Profile



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|---------------------|---|
| Company | Cooperativa Agrícola de Vidigueira C.R.L. |
| Participant name | José Miguel Silva Franco Pedreira Reina (Export Manager and Internacional Project Manager) |
| Address | Bairro Industrial 7960-305 Vidigueira |
| Phone number | (+351) 284 437 070 |
| E-mail | jose.reina@cavidigueira.com |
| Website | www.cavidigueira.com |
| Mobile phone number | (+351) 969 006 278 |
| Economic Sector | Oil production and trade |
| Objective | Market research and verification of the product acceptance in the market. Find business partners, preferably importers and distributors. |
| Type of contacts | Importers/ distributors, local or international partners. |

Participant Profile



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| Company | CMAS – Systems Consultants Lda. |
| Participant name | Carlos Santana (Manager & Founder) |
| Address | Edifício Atlantis; Av. Dom João II, nº 44 C, 2.º Piso 1990 – 095 Lisboa |
| Phone number | (+351) 919 531 710 |
| E-mail | carlos.santana@cmas-systems.com |
| Website | www.cmas-systems.com |
| Mobile phone number | (+351) 919 531 710 |
| Economic Sector | Information systems/Software |
| Objective | To foresee opportunities in IT in the Iranian market. To show our supply of products, and experience of CMAS in the areas we cover. |
| Type of contacts | Mainly telecommunications companies and utilities (gas, power generation, water, fuel), to offer solutions and services in billing, commissions and documentary production areas. |

Participant Profile



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| Company | Md Pharma – produtos farmacêuticos S.A |
| Participant name | Antonio Mendonça Alves (Administrator) |
| Address | Campo grande N1 4ESQ 1700-086 |
| Phone number | (+351) 218 314 035 |
| E-mail | antmendal@mdpharma.pt |
| Website | N/A |
| Mobile phone number | (+351) 966 936 623 |
| Economic Sector | Drug distribution |
| Objective | Acquiring new customers |
| Type of contacts | Local drug distributors; Public hospitals; Private hospitals and clinics; Groups of pharmacies; Local regulators/ authorities. |

Participant Profile



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| Company | Dinolux – Industria e Comercio de Material Eléctrico, SA |
| Participant name | Luís Manuel Silvestre dos Santos (Sales Manager) |
| Address | Zona Industrial de Alagoa |
| Phone number | (+351) 234 612 000 |
| E-mail | luís.santos@dinolux.pt |
| Website | www.dinolux.pt |
| Mobile phone number | (+351) 918 932 060 |
| Economic Sector | Industry and distribution of electric materials |
| Objective | Meet market needs and establish business partnerships. |
| Type of contacts | Meet market needs and establish business partnerships. |

Participant Profile

GETSET.

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| Company | Getset, Lda |
| Participants name | Mário Nuno Machado (Partner /Project Director) Liam O'Donnell (Partner) |
| Address | Estúdios Mediapro, Travessa da Fonte de Cima, 2, 2665-618 Venda do Pinheiro – Portugal. |
| Phone number | (+351) 964665976 |
| E-mail | nuno.machado@getset.pt liam.odonnell@getset.pt |
| Website | www.getset.pt |
| Mobile phone number | (+351) 964665976 (+351) 969629844 |
| Economic Sector | TV studios / TV decors / TV channel consultancy |
| Objective | To opening export channels for the entrance in the Iranian market. To know possible customers, mainly channels TV; to participate in budget contests for television projects drawing / construction in the country. |
| Type of contacts | Big shopkeepers / Distributors; 'Decision makers' in the channels of TV / Producing. We make ourselves design / construction / implementation of audio-visual equipment. |

Participant Profile



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| Company | Pinto Basto Gest - Gestão de Transportes, Lda. |
| Participant name | António Carvalho Neto (General Manager) |
| Address | Travessa dos Remolares, 10 - 1º Dto, 1200-373 Lisboa |
| Phone number | (+351) 213 230 400 |
| E-mail | aneto@pintobasto.com |
| Website | www.pintobasto.com |
| Mobile phone number | (+351) 912 428 444 |
| Economic Sector | Transports |
| Objective | To know the country and the import and export movements. To explore business opportunities in the logistics area. |
| Type of contacts | Traders, importers |

Participant Profile



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| Company | Tecnoplano – Tecnologia e Planeamento, SA |
| Participant name | Pedro Matos Pinho (Administrator) |
| Address | Av. João Crisóstomo, 54B |
| Phone number | (+351) 213 581 960 |
| E-mail | pedropinho@tecnoplano.pt |
| Website | www.tecnoplano.pt |
| Mobile phone number | (+351) 914 702 428 |
| Economic Sector | Engineering and Environmental Consulting |
| Objective | <p>To know the degree of development of the business environment in the areas of:</p> <ul style="list-style-type: none"> • Energy (production, transport and distribution); • Water and sanitation; • Urban and Transport Infrastructures ; • Hotels and tourism <p>To meet key players in these sectors the public and private level, their investment programs.</p> <p>On the implementation, to know the administrative aspects for the implementation of a business under local law.</p> |
| Type of contacts | <p>Ministries and National Directorates of the Energy, Water, Transportation and Urban Planning sectors.</p> <p>Private investors, and multi-lateral investment programs. AICEP and the local Embassy of Portugal.</p> <p>Ministries and National Directorates of the Energy Water, Transports and Urban Planning sectors.</p> <p>Private investors and multi-lateral investment programs. AICEP and the local Portuguese Embassy.</p> |

Participant Profile



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| Company | Furniwood |
| Participant name | Mário Nuno Machado (Partner /Project Director) |
| Address | Estúdios Mediapro, Travessa da Fonte de Cima, 2, 2665-618 Venda do Pinheiro – Portugal |
| Phone number | (+351) 218310680 |
| E-mail | nuno.machado@getset.pt |
| Website | www.furniwood.eu |
| Mobile phone number | (+351) 964665976 |
| Economic Sector | Furniture |
| Objective | To opening export channels for the entrance in the Iranian market. |
| Type of contacts | Big shopkeepers Distributors |